



WHAT MAKES A GREAT WEBSITE?

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# FIRST THINGS FIRST: WHO IS THIS SITE FOR?

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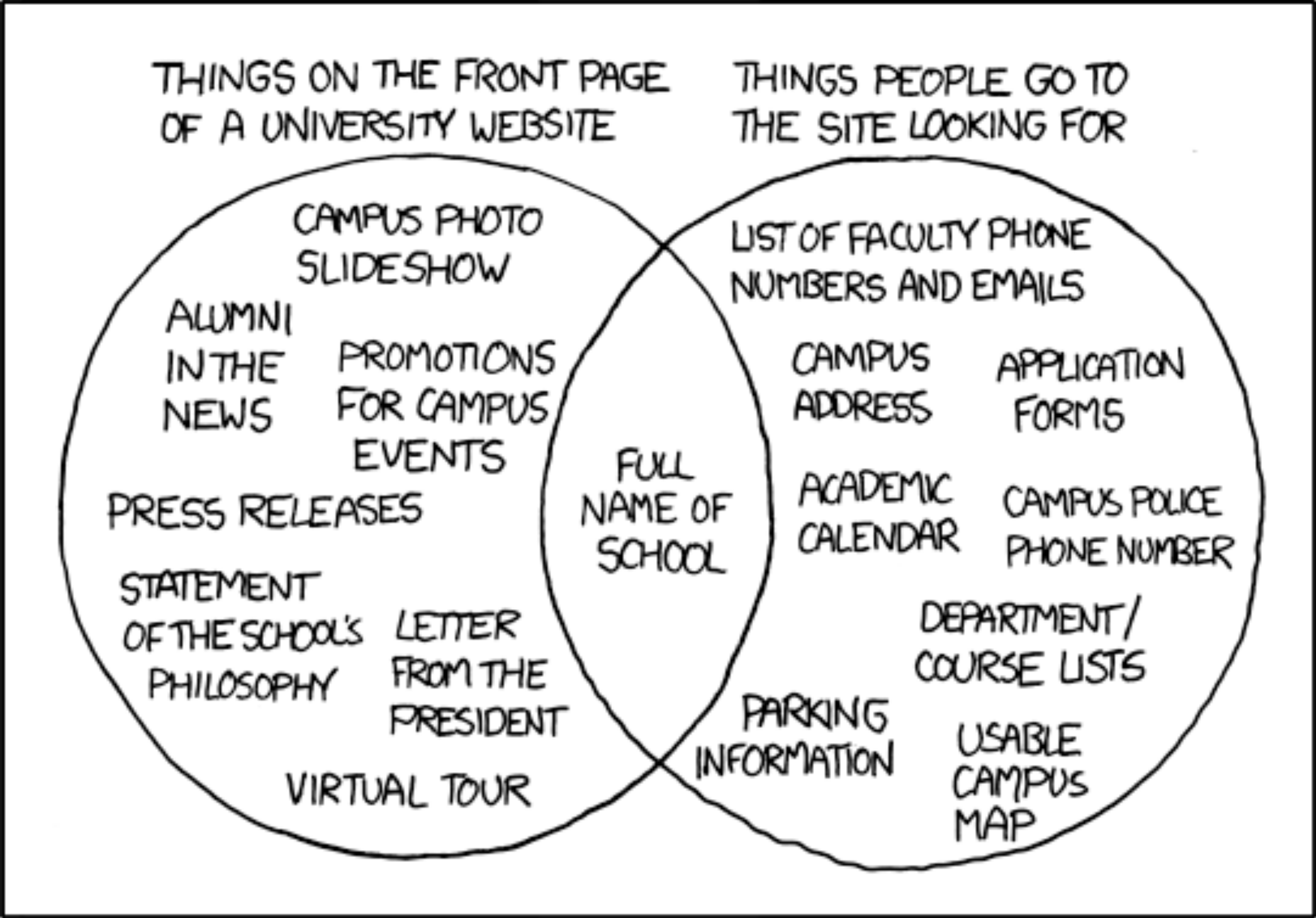
**“I NEVER DESIGN A BUILDING  
BEFORE I’VE SEEN THE SITE AND  
MET THE PEOPLE WHO WILL BE  
USING IT.”**

**- FRANK LLOYD WRIGHT**

## UNDERSTANDING YOUR AUDIENCE

- Age & Demographics
- Geography
- Display
- Bandwidth
- Language
- Accessibility Issues
- Media Consumption

# WHAT ARE YOUR VISITORS ACTUALLY LOOKING FOR?





# WHAT DO THEY NEED THAT THEY DON'T EVEN KNOW THAT THEY NEED?

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“IT’S REALLY HARD TO DESIGN PRODUCTS BY FOCUS GROUPS. A LOT OF THESE PEOPLE DON’T KNOW WHAT THEY WANT UNTIL YOU SHOW IT TO THEM.”

- STEVE JOBS

## UNDERSTANDING YOUR AUDIENCE

- Great Sites are Empathetic
- Employ Related Searches
- Deep Dive into Analytics
- Ask Your Staff
- Find the Real FAQ
- Build a Knowledge Base
- Consider Building Personas



# WHAT DO THEY NEED THAT THEY DON'T EVEN KNOW THAT THEY NEED?

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“IF I HAD ASKED PEOPLE WHAT THEY WANTED, THEY WOULD HAVE SAID FASTER HORSES.”

- HENRY FORD

## Related searches :



land trust **disadvantages**



land trust **organizations**



land trust **canada**



land trust **near me**



**pros and cons of** land trust



land trust **california**



**how does a** land trust **work**



**benefits of a** land trust

# AESTHETICS & DESIGN

"EVERY DESIGNERS DIRTY LITTLE SECRET IS THAT THEY COPY OTHER DESIGNERS' WORK. THEY SEE WORK THEY LIKE, AND THEY IMITATE IT. RATHER CHEEKILY, THEY CALL THIS INSPIRATION."

- AARON RUSSELL





# AESTHETICS & DESIGN

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- USE YOUR BRANDING IF YOU HAVE IT.
- DON'T GET STUCK ON DETAILS IF YOU DON'T.
- FIND THINGS YOU LIKE AND STEAL THEM.
- MARSHAL YOUR RESOURCES.





# DESIGN & USABILITY

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Ease of use may be invisible but its absence sure isn't.

It's ok to be repetitive.

Put things where people expect them.

Combine similar concepts

And remember, it's ok to be repetitive

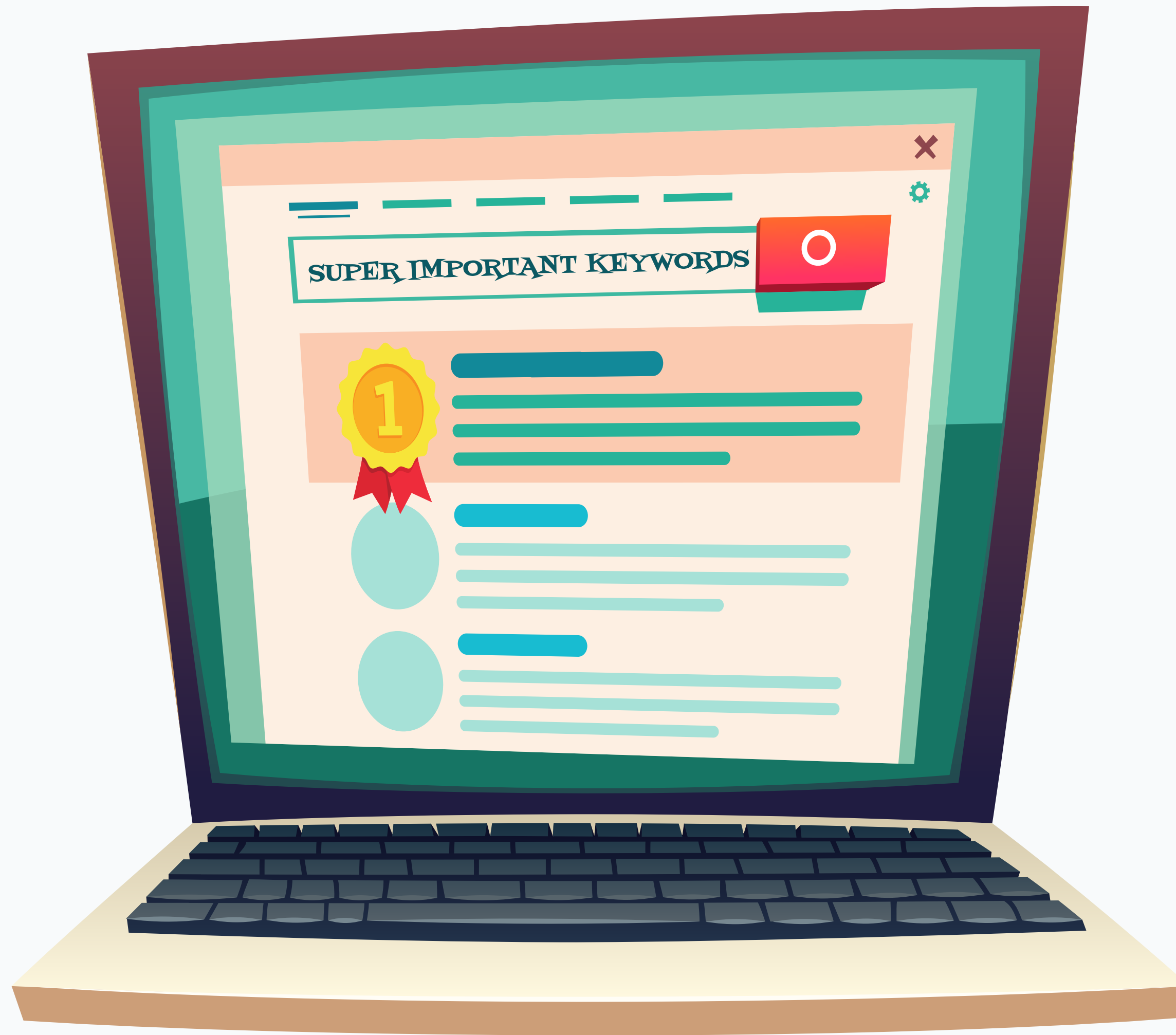
**Good design means never having to say**

**CLICK HERE**

# FEEDING GOOGLE

If you can't be found effortlessly, you don't really exist online.

- People have high expectations and they're lazy.
- But being found is less rocket science and more like following a recipe.
- Google only knows what you explicitly tell it.
- Be clear.
- Be an expert on a subject.
- Treat each page as an opportunity to tell a very specific story, complete with a table of contents.



# MEASURING SUCCESS

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**“NO MATTER HOW BEAUTIFUL  
THE STRATEGY, YOU SHOULD  
OCCASIONALLY LOOK AT THE  
RESULTS.”**

**- WINSTON CHURCHILL**

## **Review, Ask, Strategize**

- Ask your users through surveys and forms
- Review Analytics & Search Console
- A/B test your theories
- Your website isn't written in stone



LATHER. RINSE. REPEAT.

The process is really just



...CHRIS CLARK



# THANK YOU

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Questions? Book a Zoom meeting at <http://bit.ly/jonathan-meeting>

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GEEKS ON THE BEACH - WEB AGENCY