

**LAND TRUST ALLIANCE OF BRITISH COLUMBIA  
SEMINAR SERIES 2016**

**Thursday November 3 2016**

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| 8:30 to 10:00 am     | Meet & Greet breakfast: A casual continental breakfast will be available to delegates as they arrive. This is a chance to meet colleagues informally.   |
| 10 am                | Official welcome  |
| 10:15 am to 12:30 pm | Marc Smiley: <b>Four Dimension of Sustainable Impact.</b> We've defined the four areas that organizations need to make a difference in the long run. These dimensions – leadership, strategy, brand, and culture – provide an excellent way to groups to understand what they need and how they can improve.  |
| 12:30 pm             | Lunch with keynote speaker BC Grand Chief Stewart Phillips  |
| Concurrent sessions  |   |
| 2 pm to 5 pm         | Marc Smiley: <b>The Power of Story.</b> Being the best kept secret isn't helpful. Telling your story is a powerful way to bring people into your organization and convert them to become allies and supporters. But story telling takes intention, and an orientation toward the listener. Sometimes, even more importantly, it can be critical to listen to and gather the stories of your people. Building story tellers and story collectors will be explored in this session. |
| 2 pm to 3:15 pm      | Building Collaboration for Conservation: Jack Minard shares the stories of the Mt Washington Mine site and the Comox Valley Conservation Strategy.  |
| 3:30 pm to 5 pm      | Risk Management: Protecting your Land Trust with Megson Fitzpatrick Insurance<br><br>Lessons Learned: Cathy Armstrong, The Land Conservancy   |
| 5 pm                 | Networking  |
| 6:30 pm              | Awards Dinner with keynote speaker Richard Hebda, Climate Change Issues   |
| 8:30 pm to 10:00 pm  | Hospitality suite will be open for networking   |

**Friday November 4 2016**

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| 7:30 am to 8:30 am  | Networking breakfast   |
| Concurrent sessions |  |
| 8:30 am to 11:30 am | Covenants 101: Andrew MacKinnon, The Land Conservancy              |
| 8:30 to 9:45 am     | Marc Smiley: Special Breakfast Session for Boards and Senior Staff |

**Board-Staff Lines of Authority.** Any organization with paid staff knows the challenge of getting everyone on the same page about roles and responsibilities. When a board and staff are clear about their roles and distinctions, and understand the nature of delegated authority, great partnership can follow.

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| 9:45 to 10:30 am  | American Friends of Canadian Land Trusts                      |
| 10:45 to 11:30 am | Conservation Tax Incentive Program                            |
| 11:30 to 12:30 pm | Networking lunch with 2016 LTABC update                       |
| 12:30 to 4 pm     | Advanced Covenants: Katie Blake, Nature Conservancy of Canada |

**Ongoing:**

Display tables will be available for those wishing to bring materials to share with conference participants

Auction: LTABC will hold a silent auction of items from land trusts across BC. Please bring your items to registration! Funds raised help offset conference costs!