The Land Trust Alliance of BC presents

Susan Howlett, Seattle WA Rise Above the Competition: Crafting Proposals that Sing and Succeed:

Wednesday November 15 2017 1 pm to 4 pm Marriott Inner Harbour 728 Humbolt St VICTORIA

In an increasingly cut-throat grant-seeking environment, your proposals (to grantors and major donors) need to set you apart from the competition. In this interactive session, you'll find out how to: • Identify untapped sources • Avoid the mistakes that put funders off • Make more compelling arguments for support, and • Tailor your message to different sources. You'll leave with more vivid language, and helpful frameworks and checklists you can use in all your fundraising.

Susan Howlett has served as a grant seeker and a grant maker (both government and foundation) for over 40 years. Subject Matter Expert and consultant to thousands of nonprofits just like yours, Susan wrote the most widely-used grant writing text on the continent (Getting Funded), now in its 6th edition.

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\$69 per person ONLY 10 sports available!

## **2017 National Summit Registration Form**

I would like to attend the pre-cor Susan Howlett	nference w	orkshop on November 1
Non-conference attendees \$69		
First Name:		
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Registration fee \$ CHEQUE ENCLOSED	VISA	Total payment \$ MASTERCARD
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Land Trust Alliance of British		
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